

## **DIRECTOR OF HOTEL OPERATIONS**

Vancouver, BC

Pacific Reach is a fully-integrated real estate investment company headquartered in Vancouver, Canada. Over the last decade, the company has built an impressive portfolio of hotel, multi-family, and commercial properties across North America. Please visit our website at <a href="https://www.pacificreach.com">www.pacificreach.com</a> for more information.

Our hotel properties include:

The Rosewood Hotel Georgia Hotel Belmont Downtown Vancouver

Hilton Vancouver Downtown Sheraton Guildford Vancouver Radisson Vancouver Airport Holiday Inn Express Langley

## Opportunity:

We are searching for an energetic, innovative, and financially-astute director of hotel operations. You have a solid track-record in managing a hotel or collection of hotel properties. You are looking to grow your career thru partnership with us. Pacific Reach is well-capitalized, and owns diversified businesses. Reporting directly to the CEO, the director of hotel operations is an integral member of the senior management team.

## **Responsibilities:**

- Set budgets and drive financial performance of hotel properties.
- Engage with hotel unions in bargaining, resolving issues, and build relationships.
- Resolve complex HR matters and set compensation expectations.
- Liaise with hotel franchisors, and negotiate new franchise agreement.
- Manage capital upgrades at hotel properties, and controlling capital spend vs. budget.
- Participate in due diligence, and keep abreast of market activities for hotels.
- Oversee all hotel managers and provide on-going feedback.
- Participate in strata activities for strata hotels.
- Other ad-hoc responsibilities, including working with property tax consultant on appeals.

## **Qualifications:**

- Minimum 5 years of hotel management experience for a single property or multiple properties.
- A Bachelor's degree in business administration or hospitality management
- Strategic thinking with exceptional communication and analytical abilities.
- Natural driven, result-oriented, and cost-conscious. Not afraid to enforce accountability to results.

Pacific Reach provides a dynamic and engaging work environment. We provide competitive compensation to reward innovation and results. If you are interested in this opportunity, email your resume to Henry Lu, CFO, at <a href="https://doi.org/10.1007/june-10.1007/jun